

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 01167 181320Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----099562 181322Z /47
R 152212Z JUL 77
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 9221

UNCLAS MONTREAL 1167

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0073
2. 07/15/77
3. E. TOLMAN
4. 122 CANADA
5. IAD
- 6(A) GUY MAGNAN, VICE PRESIDENT FOR SALES
6(B) MC FARLANE SON AND HODGSON LTD
6(C) 200 DESLAURIERS ST.
VILLE ST. LAURENT, P.Q. CANADA
7. TEL: (514) 331-8610
TELEX: ----
8. ----
9. 104-11 9A. DIRECT SALE AND AGENT/DISTRIBUTOR

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PAGE 02 MONTRE 01167 181320Z

10. DESCRIPTION
9950036-0000 - FINE PAPER PRODUCTS, OFFICE FURNITURE, AND
OTHER OFFICE SUPPLIES.

McFARLANE SON AND HODGSON LTD, ESTABLISHED 70 YEARS AGO,
SPECIALIZES IN THE WHOLESALE DISTRIBUTION OF FINE PAPERS AND
COMMERCIAL OFFICE SUPPLIES. MARKETING AREA: EASTERN CANADA.

EMPLOYS 135 OF WHICH 25 ARE SALES PERSONNEL. FIRM HAS ITS OFFICE IN ST. LAURENT (NEAR MONTREAL) AND FIVE BRANCHES ELSEWHERE IN EASTERN CANADA. ANNUAL SALES EXCEED \$ 20 MILLION.

SUBJECT FIRM HANDLES CANADIAN LINES OF FINE PAPERS AND OFFICE SUPPLIES BUT WOULD LIKE TO EXPAND THIS TO INCLUDE U.S. LINES OF FINE PAPER PRODUCTS, FURNITURE, AND OTHER COMMERCIAL OFFICE SUPPLIES.

HARPER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MONTRE01167
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770254-1233
Format: TEL
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770753/aaaabtj.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a24ac06a-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 06-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1849855
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)
TAGS: BGEN, CA
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a24ac06a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009